

Greetings Everyone!

We've enjoyed the opportunities of offering all of our wood species as tools for your sales growth. However, the commodities markets are turbulent, drastically changing the availability and price-point for certain species of wood. Witmer absorbs the net losses on these changes.

2010 will prove successful for You and Witmer. Witmer Furniture is mainstreaming the production environments to be able to continue providing you with quality, affordable furniture, in a timely manner. Witmer is focusing on availability and cost effect of the wood species we offer, and the cost effect of custom orders. *Oak, Birch, Cherry, Poplar, and Hickory* will be the *only* available wood species after the first quarter of 2010, all other species such as Beech, Maple, or Alder will not be available at any price-point.

Quality, Efficiency, and Cost Effectiveness will provide the sales environments and Witmer with a clear vision of our future growth together. Thank you for a year of recognition! Witmer looks forward to building your furniture in 2010!